

CLOVERDALE HEALTH CARE DISTRICT

Regular Meeting Agenda

July 12, 2021, 7:00 P.M.

126 N. Cloverdale Blvd

IN-PERSON AND VIRTUAL

ROLL CALL: PRESIDENT: DeMartini VICE PRESIDENT: Delsid TREASURER: Martin SECRETARY: HANCHETT
MEMBER: Winter

AGENDA APPROVAL:

PUBLIC COMMENT PERIOD: PUBLIC COMMENT PERIOD PROVIDES TIME FOR MEMBERS OF THE AUDIENCE TO ADDRESS THE BOARD ON MATTERS WHICH DO NOT APPEAR ON TONIGHT'S AGENDA. TIME LIMIT FOR COMMENTS TO THE BOARD ON NON-AGENDIZED ITEMS IS LIMITED TO FIVE MINUTES (GOVERNMENT CODE SECTION 54954.3(b))

ITEMS:

1. Minutes MAY Meeting- No June Meeting
2. Financial Statement JUNE 2021
3. Managers Report-
4. Approval Resolution of Tax Year 21-22
5. Draft Budget- Review /Amend/Approve
6. From Members-

Adjourn to Executive Meeting: none

Adjourn to Regular Meeting

Adjourn till August 9 2021

All agenda items, reports, minutes, are available for review at the offices of the Cloverdale Health Care District located at 209 N. Main St. Cloverdale Ca 95425 and are available upon request. Posted per Government Code section 54954.2 07/08/21, Any disabled, handicapped, or other meeting attendees needing special assistance or other accommodations for participation, please contact the business office 24 hrs before the meeting. 707-894-5862.

Cloverdale Health Care District Meeting Minutes – May 10, 2021

Meeting was called to order by President Jim DeMartini at 7:00 pm
Tom Hinrichs, Eric Polan and all Board members were present via a Zoom meeting

Meeting agenda and previous minutes were approved by all board members.
Minutes were from March 2021, we did not have a meeting in April.

The Financial Statement was reviewed and discussed – After a few questions from Jim DeMartini the **Financial Statement was approved.**

Manager's Report:

- Tom Hinrichs mentioned that the County of Sonoma was very close to the "Yellow" level due to decreasing numbers of COVID cases.
- CHCD staff assisted with several COVID vaccination clinics.
- IGT – Wiring of funds has been completed and we should have funds back after 30-days.

Medical Director Dr. Gerry Lazzareschi has signed the contract for a \$500 per month compensation. Responsible for ordering controlled medicines and to review QI patient cases.

Staffing Reorganization:

- Tom Hinrichs explained the staff reorganization that is currently taking place. Eric Constantine will be the new Full time Paramedic. Eric Polan has been offered the position of operations Manager. We were able to review the Job Description for the new position. All agreed that the Job Description was well thought out and put together.
- Board discussed and voted to approve the position of Operations Manager Eric Polan.

Agreement for Collection of Special Taxes, Fees and Assessments was reviewed and a motion was made by Mary Jo Winter and second by Al Delsid to Approve. Membership voted to approve. President Jim DeMartini will sign the document.

Meeting was adjourned at 7:33 pm

Al Delsid
Vice-President

CLOVERDALE AMBULANCE

Balance Sheet

June 30, 2021

ASSETS

Current Assets

Exchange Bank Bus. Checking	\$	120,744.82
SBA PPP Payment-delete		54,129.90
RESERVE/CAPITAL ACCT		466,076.60
Ambulance Replacment Savings		211,046.02
Accounts Receivable Ambulance		130,670.28
Reserve for Doubtful Accts.		6,517.29
Prepaid insurance		(7,346.53)
Medical Director		500.00
SBA PPP Payment		(16,807.67)

Total Current Assets		965,530.71
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Property and Equipment

Land	17,789.00
Ambulance and Equipment	462,048.41
Furniture and fixtures	16,563.64
Building and Improvements	323,365.96
A/D - Other Fixed Assets	(373,922.00)

Total Property and Equipment		445,845.01
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Other Assets

Total Other Assets		0.00
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Total Assets	\$	1,411,375.72
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LIABILITIES AND CAPITAL

Current Liabilities

Accounts payable	\$	4,496.15
Accrued retirement benefits		(779.54)
Accrued Interest		57.20
Accrued AFLAC		259.18

Total Current Liabilities		4,032.99
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Long-Term Liabilities

Total Long-Term Liabilities		0.00
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Total Liabilities		4,032.99
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Capital

Fund Balance	731,591.05
Prior Year Profit (Loss)	464,102.78
Net Income	211,648.90

Total Capital		1,407,342.73
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Total Liabilities & Capital	\$	1,411,375.72
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CLOVERDALE AMBULANCE

Income Statement

Compared with Budget

For the Twelve Months Ending June 30, 2021

	Current Month Actual	Current Month Budget	Year to Date Actual	Year to Date Budget	Year to Date Variance
Revenues					
Ambulance Service	\$ 105,320.76	\$ 85,000.00	\$ 1,018,565.20	\$ 1,020,000.00	(1,434.80)
Less - Contract Allowances	(62,369.90)	(44,166.63)	(526,252.17)	(530,000.00)	3,747.83
Donations	0.00	0.00	475.00	475.00	0.00
Property Tax (13)	0.00	3,416.63	46,480.97	41,000.00	5,480.97
Special Assessment	0.00	13,333.37	154,228.95	160,000.00	(5,771.05)
Interest Income	0.00	25.00	293.89	300.00	(6.11)
GEMT Supplemental Payments	2,428.63	0.00	2,428.63	0.00	2,428.63
IGT Supplemental Payment	192,464.73	192,464.73	192,464.73	192,464.73	0.00
Other (Income) and Expenses	0.00	1,458.37	17,222.89	17,500.00	(277.11)
Total Revenues	237,844.22	251,531.47	905,908.09	901,739.73	4,168.36
Cost of Sales					
Total Cost of Sales	0.00	0.00	0.00	0.00	0.00
Gross Profit	237,844.22	251,531.47	905,908.09	901,739.73	4,168.36
Expenses					
Salaries & Wages	35,322.00	34,333.37	412,646.10	412,000.00	646.10
Health benefits employer	4,161.74	4,750.00	56,258.30	57,000.00	(741.70)
Fuel Expense	2,177.17	1,500.00	20,731.07	18,000.00	2,731.07
Work Comp ACHD	1,688.00	1,632.00	20,809.00	19,584.00	1,225.00
Payroll Exp UTI/ETT	167.92	154.13	1,965.69	1,850.00	115.69
Amb Repair Maintenance	0.00	820.00	6,090.34	9,840.00	(3,749.66)
Supplies Patient	3,744.40	2,090.00	27,187.90	25,080.00	2,107.90
Employee Benefits Volunteers	0.00	416.00	3,601.80	4,992.00	(1,390.20)
Outside Services	787.18	1,325.00	8,908.03	15,900.00	(6,991.97)
Bad Debit Writeoff	0.00	0.00	(1,479.53)	(1,500.00)	20.47
Patient Refunds	708.88	2,700.00	2,673.20	2,700.00	(26.80)
employer soc. sec.	2,087.57	2,100.00	28,643.83	25,200.00	3,443.83
Employer Medicare	488.24	500.00	6,284.28	6,000.00	284.28
Bank service charges	0.00	0.00	30.00	30.00	0.00
Dues & Subscriptions	2,704.00	458.37	5,483.00	5,500.00	(17.00)
Capital Equipment	0.00	1,458.37	12,838.47	17,500.00	(4,661.53)

CLOVERDALE AMBULANCE

Income Statement

Compared with Budget

For the Twelve Months Ending June 30, 2021

	Current Month Actual	Current Month Budget	Year to Date Actual	Year to Date Budget	Year to Date Variance
Utilities	720.56	513.12	6,995.16	6,157.00	838.16
Insurance - General	1,583.30	1,583.00	18,999.60	18,996.00	3.60
Accounting	0.00	599.62	6,995.00	7,195.00	(200.00)
Office expense	1,378.71	1,700.00	22,999.03	20,400.00	2,599.03
Office Building Repair	385.50	166.63	1,087.50	2,000.00	(912.50)
Payroll Tax FUTA	59.27	50.00	659.77	600.00	59.77
Telephone	257.42	213.00	3,130.47	2,556.00	574.47
Volunteer Appr. Mtng.	0.00	0.00	(300.00)	300.00	(600.00)
GEMT QAF Quarterly assessment	0.00	1,250.00	14,890.29	15,000.00	(109.71)
Total Expenses	58,421.86	60,312.61	688,128.30	692,880.00	(4,751.70)
Net Income	\$ 179,422.36	\$ 191,218.86	\$ 217,779.79	\$ 208,859.73	\$ 8,920.06

CLOVERDALE HEALTH CARE DISTRICT FINANCIAL -CASH BASIS**07/01/2020-6/30/2021**

YEAR TO DATE PATIENT PYMNT RECEIVED	\$426,745.00
YEAR TO DATE TAX MONEY RECEIVED	\$200,708.00
YEAR TO DATE INTEREST INCOME	\$315.00
YEAR TO DATE OTHER INCOME	\$17,222.00
YEAR TO DATE EXPENSES (PAID)	(\$688,100.00)
NET INCOME OR (LOSS)	(\$43,110.00)
IGT PAYMENTS	192,872.00
BEGINNING FISCAL YEAR 7-01-2020	\$612,671.00
CASH ON HAND TO DATE 06/30/2021	\$797,529.00
	\$0.00
	DIFFERENCE \$184,858.00
Cash on hand 06-2018 \$400,053	
Cash on hand 06-2019 \$568,215	
Cash on hand 06-2020 \$612,671	
Cash on hand 06-2021 \$797,529	

Cloverdale Ambulance Run Data Report

Runs by City

Scene Incident City Name (eScene.17)	Number of Runs	Percent of Total Runs
City of Cloverdale	67	94.37%
City of Healdsburg	2	2.82%
Cloverdale	1	1.41%
Geyserville	1	1.41%
Total: 71		Total: 100.00%

Runs by County

Scene Incident County Name (eScene.21)	Number of Runs	Percent of Total Runs
Sonoma	71	100.00%
Total: 71		Total: 100.00%

Runs by Day of Week

Incident Day Name	Number of Runs	Percent of Total Runs
Sunday	12	16.90%
Monday	8	11.27%
Tuesday	15	21.13%
Wednesday	8	11.27%
Thursday	7	9.86%
Friday	9	12.68%
Saturday	12	16.90%
Total: 71		Total: 100.00%

Runs by Dispatch Reason

Incident Complaint Reported By Dispatch (eDispatch.01)	Number of Runs	Percent of Total Runs
Sick Person	15	21.13%
Falls	10	14.08%
Abdominal Pain/Problems	8	11.27%
Breathing Problem	6	8.45%
Psychiatric Problem/Abnormal Behavior/Suicide Attempt	4	5.63%
Stroke/CVA	4	5.63%
Unconscious/Fainting/Near-Fainting	4	5.63%
Chest Pain (Non-Traumatic)	3	4.23%
Traffic/Transportation Incident	3	4.23%
Diabetic Problem	2	2.82%
Unknown Problem/Person Down	2	2.82%
Assault	1	1.41%
Back Pain (Non-Traumatic)	1	1.41%
Choking	1	1.41%
Convulsions/Seizure	1	1.41%
Drowning/Diving/SCUBA Accident	1	1.41%
Heat/Cold Exposure	1	1.41%
Interfacility Transfer	1	1.41%
MED-F (Medical Facility)	1	1.41%
Overdose/Poisoning/Ingestion	1	1.41%
Traumatic Injury	1	1.41%
Total: 71		Total: 100.00%

Runs by Provider Impression

Situation Provider Primary Impression (eSituation.11)	Number of Runs	Percent of Total Runs
Pain (G89.1)	11	15.49%
Altered Level of Consciousness (R41.82)	7	9.86%
Syncope/Near Syncope (R55)	6	8.45%
Abdominal Pain / Problems (R10.84)	5	7.04%
Chest Pain - Non-cardiac (R07.89)	4	5.63%

Situation Provider Primary Impression (eSituation.11)	Number of Runs	Percent of Total Runs
Respiratory Distress - Bronchospasm (J98.01)	4	5.63%
Traumatic Injury (T14.90)	4	5.63%
Stroke/CVA (I63.9)	3	4.23%
Anxiety / Emotional Upset (F41.9)	2	2.82%
Behavioral / Psychiatric - Disorder/Issue (F99)	2	2.82%
Dehydration (E86.0)	2	2.82%
Fever (R50.9)	2	2.82%
Headache (R51)	2	2.82%
Weakness (General) (R53.1)	2	2.82%
	1	1.41%
ALTE (Apparent life threatening event in infant) (R68.13)	1	1.41%
Behavioral / Psychiatric – Legal Hold (5150) (Z04.6)	1	1.41%
Cardiac - STEMI (I21.3)	1	1.41%
Chest Pain - Suspected Cardiac (I20.9)	1	1.41%
COVID-19- Suspected- Pt meets criteria (U07.1)	1	1.41%
G.I. Bleed (K92.2)	1	1.41%
Hypertension (I10)	1	1.41%
Nausea / Vomiting (R11.2)	1	1.41%
Overdose / Poisoning / Ingestion (F19)	1	1.41%
Respiratory Distress - Pulmonary Edema / CHF (J81.0)	1	1.41%
Respiratory Distress - Unspecified (J80)	1	1.41%
Seizure - Post (G40.909)	1	1.41%
Sepsis (A41.9)	1	1.41%
Submersion/Drowning (T71.9)	1	1.41%
	Total: 71	Total: 100.00%

Procedures Administered

Procedure Performed Description And Code (eProcedures.03)	Number of Times Procedure Administered	Percent of Total Procedures Administered
Electrocardiographic monitoring (46825001)	87	39.55%
Cardiac Monitor - 12 Lead ECG Obtained (268400002)	33	15.00%
Blood Glucose Measurement (302789003)	31	14.09%
Venous Access - IV (392230005)	24	10.91%
Venous Access - Saline Lock (425074000)	22	10.00%
	9	4.09%
Cardiac Monitor - ECG Monitoring (428803005)	5	2.27%
Oxygen Administration -Nasal Cannula (371907003)	4	1.82%
Oxygen Administration - Nonrebreather Mask (371908008)	3	1.36%
Oxygen Administration - CPAP (47545007)	1	0.45%
Wound Care - General (225358003)	1	0.45%
	Total: 220	Total: 100.00%

Medications Administered

Medication Given Description And RXCUI Code (eMedications.03)	Number of Times Medication Administered	Percent of Total
	31	27.43%
Normal saline (125464)	27	23.89%
Oxygen (7806)	12	10.62%
Fentanyl (4337)	11	9.73%
Ondansetron (26225)	9	7.96%
Albuterol (435)	6	5.31%
Aspirin (1191)	4	3.54%
Atrovent (151390)	4	3.54%
Dextrose 10% (D10) (237648)	2	1.77%
Glucose (Oral) (4850)	2	1.77%
Midazolam (6960)	2	1.77%
Nitroglycerin (4917)	2	1.77%

Medication Given Description And RXCUI Code (eMedications.03)	Number of Times Medication Administered	Percent of Total
Ketamine (6130)	1	0.88%
	Total: 113	Total: 100.00%

Average Run Mileage Summary Report

Average Run Mileage to Scene	Minimum Run Mileage to Scene	Maximum Run Mileage To Scene	Average Run Mileage Scene to Destination	Minimum Run Mileage Scene to Destination	Maximum Run Mileage Scene to Destination	Average Run Total Distance	Minimum Run Total Distance	Maximum Run Total Distance	Number of Runs
0.00	0	0	24.99	2	39	0.00	0	0	71

Run Times - Unit Arrived on Scene to Unit Left Scene in Minutes

Incident Unit Arrived On Scene To Unit Left Scene Range In Minutes	Number of Runs	Percent of Total Runs
	11	15.49%
0 to <5	4	5.63%
5 to <10	16	22.54%
10 to <15	20	28.17%
15 to <20	7	9.86%
20 to <25	7	9.86%
25 to <30	3	4.23%
40 to <45	2	2.82%
> 60	1	1.41%
	Total: 71	Total: 100.00%

Run Times - Unit Enroute to Unit Arrived on Scene in Minutes

Incident Unit En Route To Unit Arrived On Scene Range In Minutes	Number of Runs	Percent of Total Runs
	1	1.41%
0 to <5	49	69.01%
5 to <10	15	21.13%
10 to 15	2	2.82%
> 15	4	5.63%
	Total: 71	Total: 100.00%

Run Times - Unit Left Scene to Patient Arrived at Destination in Minutes

Incident Unit Left Scene To Patient Arrived At Destination Range In Minutes	Number of Runs	Percent of Total Runs
	11	15.49%
0 to <5	1	1.41%
10 to 15	3	4.23%
> 15	56	78.87%
	Total: 71	Total: 100.00%

Transport Mode from Scene

Disposition Transport Mode From Scene (eDisposition.17)	Number of Runs	Percent of Total Runs
Code 2	55	77.46%
	11	15.49%
Code 3	5	7.04%
	Total: 71	Total: 100.00%

Response Delay

Response Type Of Response Delay List (eResponse.09)	Number of Runs	Percent of Total Runs
"None/No Delay"	71	100.00%
	Total: 71	Total: 100.00%

Runs by Patient Race

Patient Race List (ePatient.14)	Number of Runs	Percent of Total Runs
White	58	81.69%
Hispanic or Latino	11	15.49%
	1	1.41%
Other Race	1	1.41%
	Total: 71	Total: 100.00%

Runs by Patient Age Range in Years

Patient Age Range In Years	Number of Runs	Percent of Total Runs
	1	1.41%
< 1	1	1.41%
1 - 9	1	1.41%
10 - 19	3	4.23%
20 - 29	4	5.63%
30 - 39	7	9.86%
40 - 49	6	8.45%
50 - 59	8	11.27%
60 - 69	9	12.68%
70 - 79	15	21.13%
80 - 89	12	16.90%
90 - 99	3	4.23%
100 - 120	1	1.41%
Total: 71		Total: 100.00%

Runs by Destination Name

Disposition Destination Name Delivered To (eDisposition.01)	Disposition Destination Code Delivered To (eDisposition.02)	Number of Runs	Percent of Total Runs
		11	15.49%
Adventist Health Ukiah Valley	20506	1	1.41%
Healdsburg District Hospital	20157	19	26.76%
Kaiser Permanente - Santa Rosa	20203	18	25.35%
Santa Rosa Memorial Hospital	20402	8	11.27%
Sutter Santa Rosa Regional Hospital	20478	14	19.72%
		Total: 71	Total: 100.00%

STAFF REPORT

July 2021

Manager Report—

Operations- Operationally there were no interruptions, injuries, or mechanical issues. The workforce is steady. See ambulance stats report. Integration of the Operations Manager position continues, successfully.

COVID- Our County is still impacted with people testing positive, mostly the Delta variant. Acute illness is down and deaths are down Countywide. The staff assumes all patient contacts are COVID positive and we have a 100% compliance rate with PPE usage and no exposure events. The hospital admission rates are down and “wall times” continue to be an operational issue.

IGT- The FY 20-21 IGT funds were received. The District benefited from an influx of new dollars. Funds total \$192,872.00. The funds were deposited into the Capital/Reserve account. An annual contribution of \$25,000 was made to the Ambulance Replacement fund.

Tax authorization resolution- Review/Approve Tax Year 21-22 Assessment

Staffing reorganization plan - Draft Budget- open public comment period

Background- In February the Board approved an additional full-time (FTE) paramedic position. The rationale was to move the dual function CEO/Paramedic position to part-time. The District hired Eric Polan as an additional paramedic after that approval. Funding from existing positions was reallocated to assist in the additional costs associated with the new position. The staffing profile at that time consisted of a District CEO/Paramedic, 2 FTE paramedics, and 2 FTE EMTs. The balance of the personnel consists of per-diem paramedics and EMTs. At the May Board meeting, the Board approved the addition of the FTE paramedic position and the development of an Operations Manager position. Both of those items have been completed and are currently in place.

Draft Budget- The District annually produces an operations budget. The development of the FY 21-22 budget offers an opportunity for the District and Board to explore several options related to the staff reorganization plan. The incorporation of one proposed plan into the FY 21-22 budget is being requested by staff.

Proposal: Staff has moved forward developing several plans to further increase staffing, operational efficiency, and patient care services. IGT funds received by the District over the last several years have been appropriately placed into two funds – Reserve and Ambulance Replacement. The financial statement details funds currently available by the District for use to increase the desired goals of staffing, operational efficiency, and patient care services. Staff is proposing to begin the managed disbursement of some of the funds within the Reserve funding account.

Options- Attached are several worksheets which detail three staffing options for consideration by the Board.

- 1) The addition of an additional FTE EMT position- 2022 3 FTE EMT PROPOSAL is attached. The proposal as represented in the table uses the currently existing structure. The staff made calculations that take into account shifting funds from existing part-time positions and expenses. The net new annual and monthly expenses are shown.

- 2) The addition of an FTE paramedic position (only no new EMT). 2022 3 FTE MEDIC PROPOSAL
The proposal as represented in the table uses the currently existing structure. The staff made calculations that take into account shifting funds from existing part-time positions and expenses. The net new annual and monthly expenses are shown.
- 3) The addition of an FTE paramedic position and an additional FTE EMT position. 2022 3 FTE MEDIC PROPOSAL 3 FTE EMT PROPOSAL. The proposal as represented in the table uses the currently existing structure. The staff made calculations that take into account shifting funds from existing part-time positions and expenses. The net new annual and monthly expenses are shown.

Funding- The reorganization requires a realignment of funding unique to these staffing proposals. There will be associated increases in the wages, health benefits, workers compensation, and tax sections of the FY 21-22 Budget. The attached Summary Budget of a Proposed Budget FY 21-22 represents staffs calculations related to the most expensive proposed option - 3 FTE Medic and 3 FTE EMT.

We have adjusted operational income levels by way of an increase to the standard insurance billed base rate and mileage categories. The proposal is to increase the base to \$2600 and mileage to \$27/mi. There is a base rate calculation worksheet attached to the packet. The new base rate while it represents a \$500 increase over our current base rate, which was adopted in 2018, is still up to \$500 less than other providers in the County. Our mileage rate has not been adjusted since 2000 and still represents a dollar amount well below other providers in the County.

The balance of needed funds for this proposal is a draw from the reserve fund yearly of \$50,000 to start. This is an estimate, as always several assumptions are made about income to the District and those will be monitored by staff. Items staff will be looking at are the collection rate, IGT funds still outstanding for the 6 months of July through December 2020, new IGT/Medi-Cal base rate add-on as provided for by AB1705 (2019).

Proposal- Staff recommends the adoption of the proposed draft budget. Staff proposes a phased implementation. Increasing the billable amounts would happen first. The FTE EMT position will most likely be the next adjustment, an early Fall implementation date would seem to be reasonable. The FTE paramedic position would occur early in the new year. Oversight of costs, income, and other items both discretionary and non-discretionary will occur monthly to ensure the projections are accurate and sustainable.

Staff believes that we can afford the restructure in the near term. The personnel in place currently make this structure desirable from an experience perspective, management perspective. This structure we believe also sets us up for long-term success in management transition and staff retention.

**CLOVERDALE HEALTH CARE DISTRICT
RESOLUTION 21-03**

**A RESOLUTION OF THE CLOVERDALE HEALTH CARE DISTRICT
AUTHORIZING THE SONOMA COUNTY TAX ASSESSOR TO PLACE UPON
THE TAX ROLLS, FY YEAR 21-22, A DIRECT CHARGE TOTAL \$ 154,300**

Whereas the Board of Directors is authorized under provisions of "Measures H" to place upon each taxable parcel of real property within the District a sum \$36.00 and

Whereas the Board of Directors has been provided a list of properties that lie within the boundaries of the District by the Sonoma County Assessors Office and

Whereas the Board of Directors has directed staff to review the list for accuracy and applicability and to make amendments to such list,

Now, therefore, be it resolved the Board of Directors of the Cloverdale Health Care District do hereby approve the attached list of taxable parcels and do authorize the Sonoma County Tax Assessor to assess each parcel for the tax year 2021-2022 a fee of \$36.00 totaling a direct charge of \$154,300

Approved this Twelfth day July 2021 by the following vote:

Ayes _____

Noes _____

Abstain _____

Absent _____

President

Secretary

DRAFT SUMMARY	PROPOSED BUDGET FY 21-22	FY 20-21 ACTUAL EXPENSES
EXPENSES		
WAGES AND BENEFITS	(\$497,130.00)	(412,000.00)
PAYROLL TAXES	(\$40,000.00)	(\$37,650.00)
HEALTH BENEFITS	(\$80,000.00)	(\$56,250.00)
WORK COMP EXPENSE	(\$22,000.00)	(\$20,800.00)
FUEL EXPENSE	(\$25,000.00)	(\$20,700.00)
VEHICLE REPAIRS	(\$9,800.00)	(\$6,000.00)
PATIENT SUPPLIES	(\$30,000.00)	(\$27,200.00)
OUTSIDE SERVICES	(\$16,000.00)	(\$8,900.00)
UTILITIES	(\$7,200.00)	(\$7,000.00)
TELEPHONE	(\$3,500.00)	(\$3,100.00)
OFFICE EXPENSE	(\$25,000.00)	(\$23,000.00)
DUES	(\$2,800.00)	(\$2,700.00)
INSURANCE-GENERAL	(\$23,000.00)	(\$19,000.00)
LEGAL	(\$500.00)	\$0.00
ACCOUNTING	(\$7,200.00)	(\$7,000.00)
BUILDING MAINT.	(\$2,000.00)	(\$1,100.00)
APPR. DINNER	(\$800.00)	\$0.00
VOLUNTEER BENFITS	(\$8,000.00)	(\$3,600.00)
GEMT QAF ASSESS	(\$11,000.00)	(\$15,000.00)
SUM TOTAL	(\$810,930.00)	(\$671,000.00)
DHCS IGT FEE	(\$10,000.00)	(\$20,000.00)
AMB REPLACEMENT	(\$25,000.00)	(\$25,000.00)
CAPITAL FUNDS	(\$25,000.00)	(\$12,800.00)
BASIC EXPENSES	(\$870,930.00)	(\$728,800.00)
	PROPOSED FY 21-22 Income Matrix	FY 20-21 Income Matrix
INCOME		
AMBULANCE FEES	\$495,745.00	\$426,745.00
PROP 13 TAXES	\$46,500.00	\$46,500.00
SPECIAL ASSESSMENT	\$154,300.00	\$154,300.00
INTEREST INCOME	\$350.00	\$300.00
GEMT FUNDING	\$0.00	\$2,500.00
IGT FUNDING	\$100,000.00	\$192,500.00
IGT DHCS FEE RETURN	\$10,000.00	\$20,000.00
OTHER INCOME	\$15,000.00	\$17,200.00
BASIC INCOME	\$821,895.00	\$860,045.00

Calculated Difference

(\$49,035.00)

\$131,245.00

FY 2020-2021 APPROVED WAGE CHANGES

	Annual	Monthly		Annual	Monthly
CEO	\$80,000.00	\$6,666.67	CEO	\$56,000.00	\$4,666.67
FT Medic 1	\$62,000.00	\$5,166.67	Manager/Medic	\$86,400.00	\$7,200.00
FT Medic	\$62,000.00	\$5,166.67	FT Medic	\$71,000.00	\$5,916.67
PT Medic	\$43,000.00	\$3,583.33	PT Medic	\$43,500.00	\$3,625.00
FT EMT 1	\$52,550.00	\$4,379.17	FT EMT 1	\$52,550.00	\$4,379.17
FT EMT 2	\$52,550.00	\$4,379.17	FT EMT 2	\$52,550.00	\$4,379.17
PT EMT's	\$25,000.00	\$2,083.33	3/4 EMT	\$33,600.00	\$2,800.00
Overtime	\$30,000.00	\$2,500.00	PT EMT's	\$12,500.00	\$1,041.67
Total Salaries		\$33,925.00	Overtime	\$30,000.00	\$2,500.00
				\$438,100.00	\$36,508.33

2022 3 FTE EMT PROPOSAL			
	Annual	Monthly	MONTHLY
CEO	\$56,000.00	\$4,666.67	
Manager/Medic	\$86,400.00	\$7,200.00	
FT Medic	\$71,000.00	\$5,916.67	
PT Medic	\$43,500.00	\$3,625.00	
FT EMT 1	\$52,550.00	\$4,379.17	
FT EMT 2	\$52,550.00	\$4,379.17	
FT EMT 3	\$52,550.00	\$4,379.17	
PT EMT's	\$12,500.00	\$1,041.67	
Overtime	\$30,000.00	\$2,500.00	\$38,087.50
	\$457,050.00	\$38,087.50	\$438,100.00
—		\$18,987.50	\$1,579.17

2022 3 FTE MEDIC PROPOSAL			
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	Annual	Monthly	ANNUAL	MONTHLY
CEO	\$56,000.00	\$4,666.67		
Manager/Medic	\$86,400.00	\$7,200.00		
FT Medic 2	\$71,000.00	\$5,916.67		
OPEN				
FT Medic 3	\$62,000.00	\$5,166.67		
PT Medic	\$12,960.00	\$1,080.00		
FT EMT 1	\$52,550.00	\$4,379.17		
FT EMT 2	\$52,550.00	\$4,379.17		
3/4 EMT	\$33,600.00	\$2,800.00		
PT EMT's	\$12,500.00	\$1,041.67	\$469,560.00	\$39,130.00
Overtime	\$30,000.00	\$2,500.00	\$438,100.00	\$36,508.33
	\$469,560.00	\$39,130.00	Difference	\$2,621.67

2022 3 FTE MEDIC 3 FTE EMT PROPOSAL				
	Annual	Monthly	ANNUAL	MONTHLY
CEO	\$56,000.00	\$4,666.67		
Manager/Medic 1	\$86,400.00	\$7,200.00		
FT Medic 2	\$71,000.00	\$5,916.67		
FT Medic 3	\$62,000.00	\$5,166.67		
PT Medic	\$12,960.00	\$1,080.00		
FT EMT 1	\$52,550.00	\$4,379.17		
FT EMT 2	\$52,550.00	\$4,379.17		
FT EMT 3	\$52,550.00	\$4,379.17		
PT EMT's	\$21,120.00	\$1,760.00	\$497,130.00	\$41,427.50
Overtime	\$30,000.00	\$2,500.00	\$438,100.00	\$36,508.33
	\$497,130.00	\$41,427.50	\$59,030.00	\$4,919.17

Current Base	Mileage	Average Miles	Average Mileage Billed	Average Pt Charge	Avg PVT Ins Trans	Total Revenue
\$2,100.00	\$20.00	27	\$540.00	\$2,640.00	100	\$264,000.00
Proposed Base						
\$2,600.00	\$27.00	27	\$729.00	\$3,329.00	100	\$332,900.00
Increase Revenue	\$7.00		\$189.00	\$689.00		\$68,900.00